



Making It At Community & Business News

HOME

Stories & Advertising: miah@gwi.net 282-4337 8,000 circulation www.mainelymediallc.com

Mailed weekly to Wells, Ogunquit, Moody, Residents & Businesses • Distributed throughout York County Nov. 10, 2011

American Dreamspace makes adding new space to home easy and fast

Business named among best by national organization

By MIAH Staff

When Robert and Pat Low downsized to a smaller home, they wanted to add a special space to enlarge their house and to stop cold air from entering.

They found the perfect solution with American Dreamspace.

Pat Low said she and her husband contacted American Dreamspace after seeing a local advertisement. They were amazed by how easy the entire process was from start to finish. When the room was ready, the crew had it installed in less than two days.

"We're very pleased with it. The crew was very polite and clean," she said. "It's very pleasant to be out there. We like to sit out there and have coffee. As soon as the sun comes up, it warms up the whole house."

Pat Low said her only regret is not making the room even larger.

Senior Architectural Designer Brian Sullivan said his clients get immediate satisfaction when they choose American Dreamspace. After meeting with clients, he places the order with manufacturing.

Meanwhile, Sullivan and his staff work with towns to secure all of the proper permitting for the project to make the process as easy as possible for clients. The American Dreamspace staff does all the drawing and plans for the project at no extra cost to clients.

"Our customers are just so pleased," Sullivan said. "If we tell you what the price is going to be, that's not going to change. We're unlike conventional construction companies that use sub-contractors and often come up with extra costs."

At a time when unscrupulous contractors may try to take advantage of prospective customers, Sullivan said clients can depend on American Dreamspace for high quality service and workmanship. Dreamspace has been in business since 1960 and is backed by Thermal Industries, a nationwide company with a great reputation.

"What really sets us apart is our beautiful new showroom facility in North Berwick," Sullivan said. "People can come in and see the product for themselves."

It's commitment to clients and professionalism that have kept American Dreamspace successful even during economic uncertainty.

"Business is up 10-fold from last year. A lot of people have decided to invest in their own homes to increase its value, while others are simply looking for a way to enjoy their homes more," Sullivan said. "People may not be taking vacation like they used to, so they want to bring the vacations to their homes."

American Dreamspace now features a new product, the Dreamspace three-season room. The room looks identical to a four-season room and has double-paned doors and windows. The company currently is offering an 8-foot by 10-foot sunroom for as little as \$9,999.

American Dreamspace is rated A+ by the Better Business Bureau, having never had a complaint in its history. It recently was awarded Best of Local Business by the U.S. Commerce Association for the third consecutive year.

Potential clients are encouraged to make an appointment to visit the company's new showroom on Market Street in North Berwick. The no-pressure sales team will work with clients to ensure they get the best product at a price they can afford.

To make an appointment, call 676-2800, visit www.americandreamspace.com or e-mail Sullivan directly at Brian@americandreamspace.com.



American Dreamspace in North Berwick has a new showroom where potential clients can view a variety of sunrooms. Once clients chose a room, American Dreamspace handles design and permitting for the structure at no extra charge. (File photo)



Call American Dreamspace at 676-2800 to make an appointment for a consultation or to schedule a time to visit the new showroom in downtown North Berwick. (File photos)

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